

Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /018 W

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R 092000Z AUG 74

FM AMEMBASSY BUENOS AIRES

TO USDOC WASHDC

INFO SECSTATE WASHDC 7653

LIMITED OFFICIAL USE BUENOS AIRES 5957

E.O. 11652: N/A

TAGS: BEXP, AR

SUBJECT: MAJOR PROJECT: "AERO-ISLA" INTERNATIONAL AIRPORT

REF: BA 5145; STATE 130039

1. ACTING ECON COUNSELOR MET RECENTLY WITH CHIEF OF AIR FORCE INFRASTRUCTURE DIVISION AND WITH REPRESENTATIVES OF HIDROCEANO CONSULTORES CONCERNING RECENT DEVELOPMENTS ON THIS PROJECT. HIDROCEANO REPRESENTATIVE (CAPTAIN GRANELLI) GAVE US LIST OF 16 US COMPANIES WHO HAD WRITTEN HIM AS A RESULT OF ITEM PUBLISHED IN "COMMERCE TODAY". BOTH GRANELLI AND AIR FORCE REPRESENTATIVE EXPRESSED DESIRE TO NARROW DOWN THIS FIELD TO POSSIBLE THREE WELL QUALIFIED FIRMS WITHOUT NECESSITY OF EXTENSIVE CORRESPONDENCE WITH ALL OF THEM, ALTHOUGH GRANELLI IS ACKNOWLEDGING ALL CORRESPONDENCE. THEY REQUESTED EMBASSY ADVICE ON WHICH OF THE COMPANIES IS CAPABLE OF CARRYING OUT A COMPLETE TURNKEY PROJECT.

2. FOLLOWING IS A LIST OF THE COMPANIES WHICH HAVE RESPONDED. SOME ARE LISTED IN OUR DIRECTORIES OF ENGINEERING COMPANIES, BUT WE DO NOT HAVE UP-TO-DATE INFORMATION ON ALL OF THEM. WE WOULD THEREFORE APPRECIATE THE DEPARTMENT'S ADVICE.

ADRIAN WILSON ASSOCIATES (AWA), LOS ANGELES CAL
EARTH SATELLITE CORP (EARTHSAT) LA JOLLA CAL
SOROS ASSOCIATES CONSULTING ENGINEERS, NEW YORK NY
TIREY & ASSOCIATES, INC, TAPPAN NY
WESTENHOFF & NOVICK, INC, CHICAGO ILL

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TIPPETTS-ABBETT-MCCARTHY-STRATTON, NEW YORK NY

FREDERIC R. HARRIS, INC, NEW YORK NY
RAYMOND TECHNICAL FACILITIES, INC, NEW YORK NY
THE RALPH M. PARSONS COMPANY, LOS ANGELES CAL
MARTIN-NAGY-TONELLA ASSOCIATES, INC, CHICAGO ILL
IECO INTERNATIONAL ENGINEERING COMPANY, INC, SANFRANCISCO CAL
NUCLEAR SERVICES, INC, ATLANTA GEORGIA
C.F. BEAN CORP, NEW ORLEANS LOUISIANA
W.A. WAHLER & ASSOCIATES, PALO ALTO CAL
R. DIXON SPEAS ASSOCIATES, LOS ANGELES CAL
INTERSEA RESEARCH CORP, LA JOLLA CAL

3. CAPTAIN GRANELLI PLANS TO VISIT THE US DURING THE WEEK
BEGINNING AUG 26. WE HAVE SUGGESTED THAT HE CALL AT THE
DEPARTMENT OF COMMERCE TO TALK WITH THE MAJOR EXPORT PROJECTS
DIVISION. DECON 8/9/75.

HILL

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Disposition Authority: golinofr
Disposition Case Number: n/a
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